



Virtual Coffee with Consulting

Beyond Records: The Future is
Process-Driven Retention Management

Thursday, Feb. 5



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Meet Our Presenters

Records & Information Management Experts



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CIPP/E, Licensed Attorney**

Senior Consultant / Consulting Co-Manager



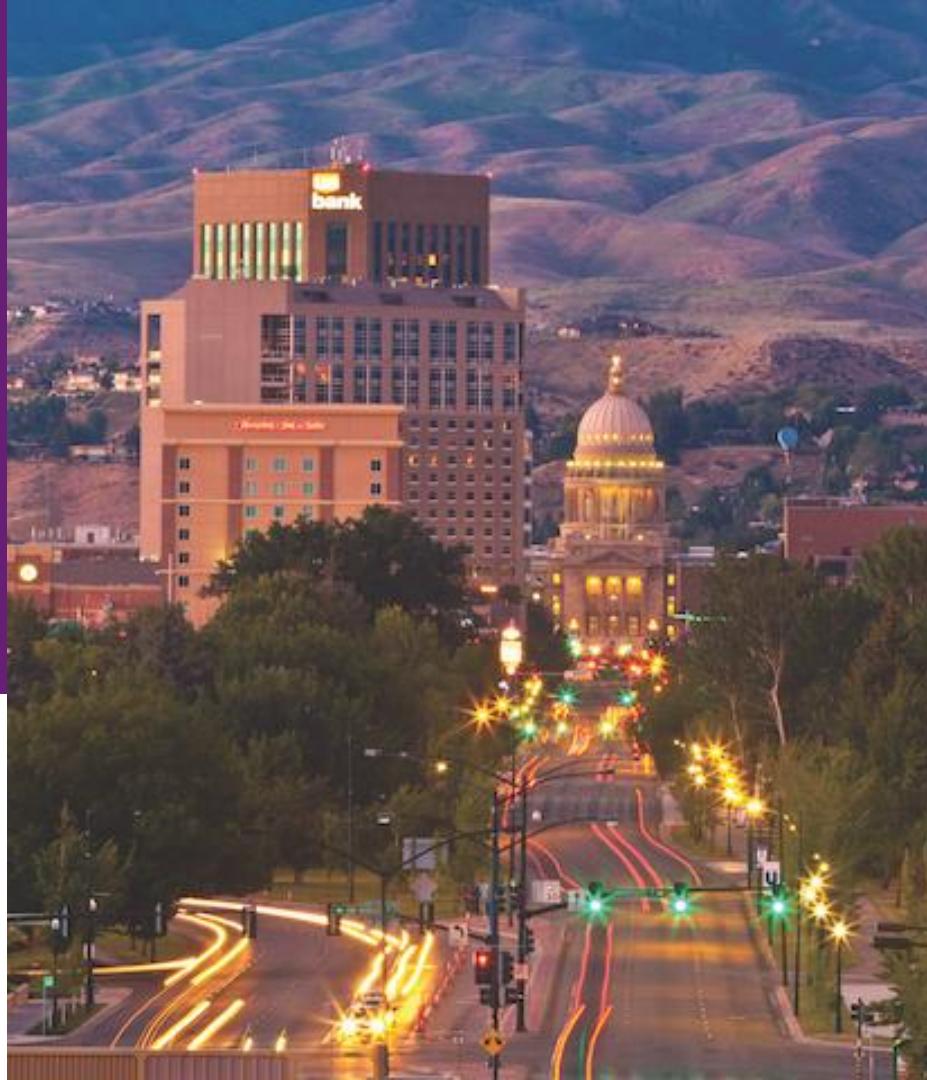
Warren Bean, CRM, CISM

VP Technology &
Product Development



**Rick Surber, CRM, IGP
Licensed Attorney**

Senior Consultant / Consulting Co-Manager



About Zasio

In Case You Hadn't Heard, Zasio...

- Established in 1987 by Kevin Zasio
- IG software & consulting
- First full lifecycle RM software
- Global IG consulting
- Electronic and paper records management
- Retention schedule development

Today's Agenda

- Introduction & context
- Traditional retention scheduling
- The complication of data
- The complication of privacy
- A new approach
- Examples
- Implementation
- Q & A



INTRODUCTION & CONTEXT

“Without records that show how, why and by whom data was collected, it's easy to misinterpret. What we preserve helps turn raw information into real understanding.”

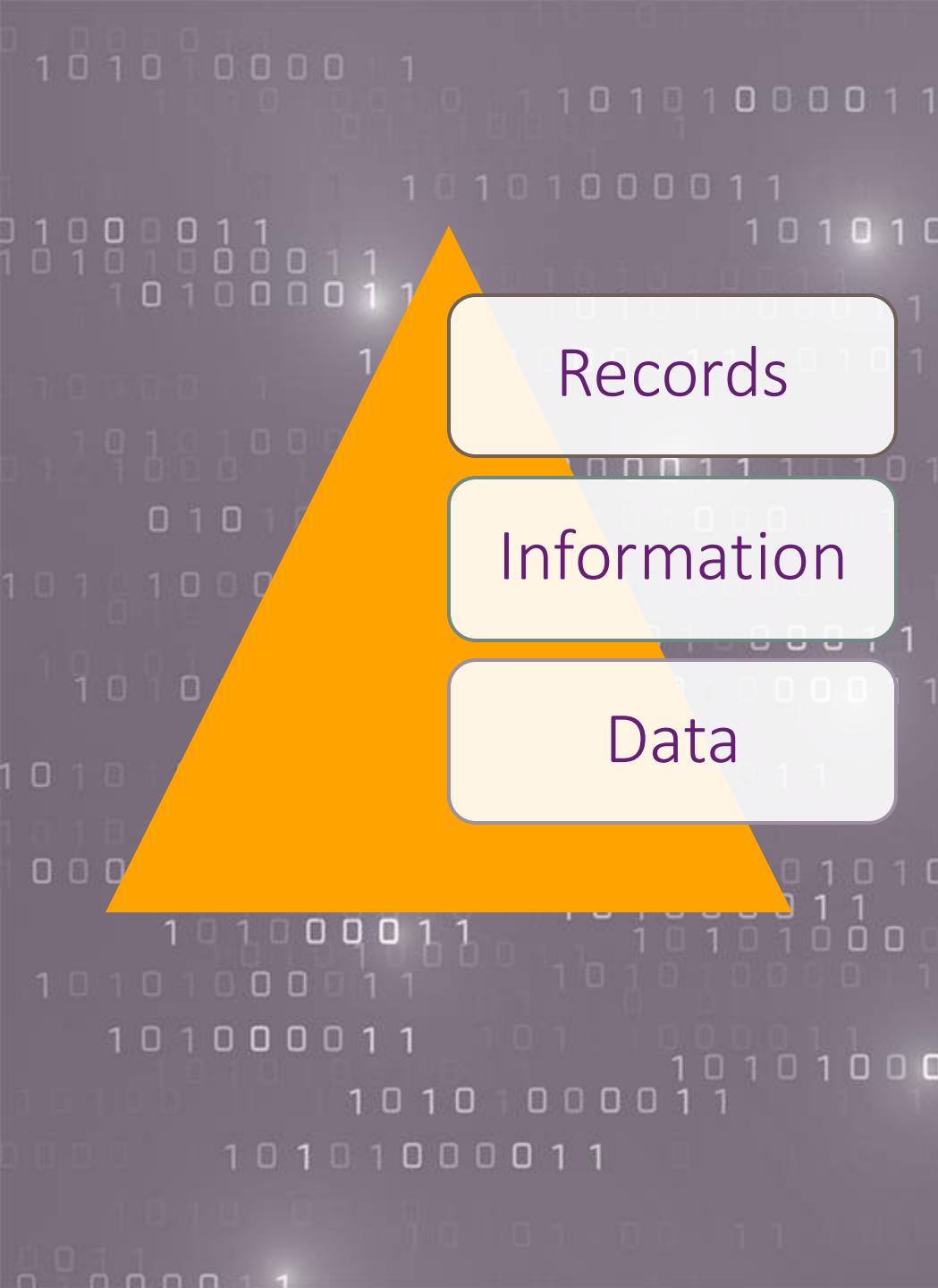
Lauren Singer Katz, Outreach and Advocacy Manager
Utah State Archives



Can I Destroy That? (old school)

- Fundamental records management question
- Output/document centric
- Self-contained information
- Content based
 - Records retention schedule classification
- When it's gone, it's gone

Then came data



Records

Information

Data

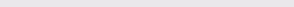
Does data = records?

- Data: raw material of computing
- Information: processed data
- Records: information documented as evidence of activities
 - Not self-contained
 - May be regenerated after deletion
 - Various media
- Not typically in the retention schedule
- To keep, or not to keep?

Let's Play a Game

Data, Information, or Record?

- 01
- 01010111
- Will
- Final Will and Testament
- Will Fletcher
- Will Fletcher, DOB xx/xx/yyyy, SSN: 123-45-6789, Hire Date: xx/xx/yyyy



Then came privacy



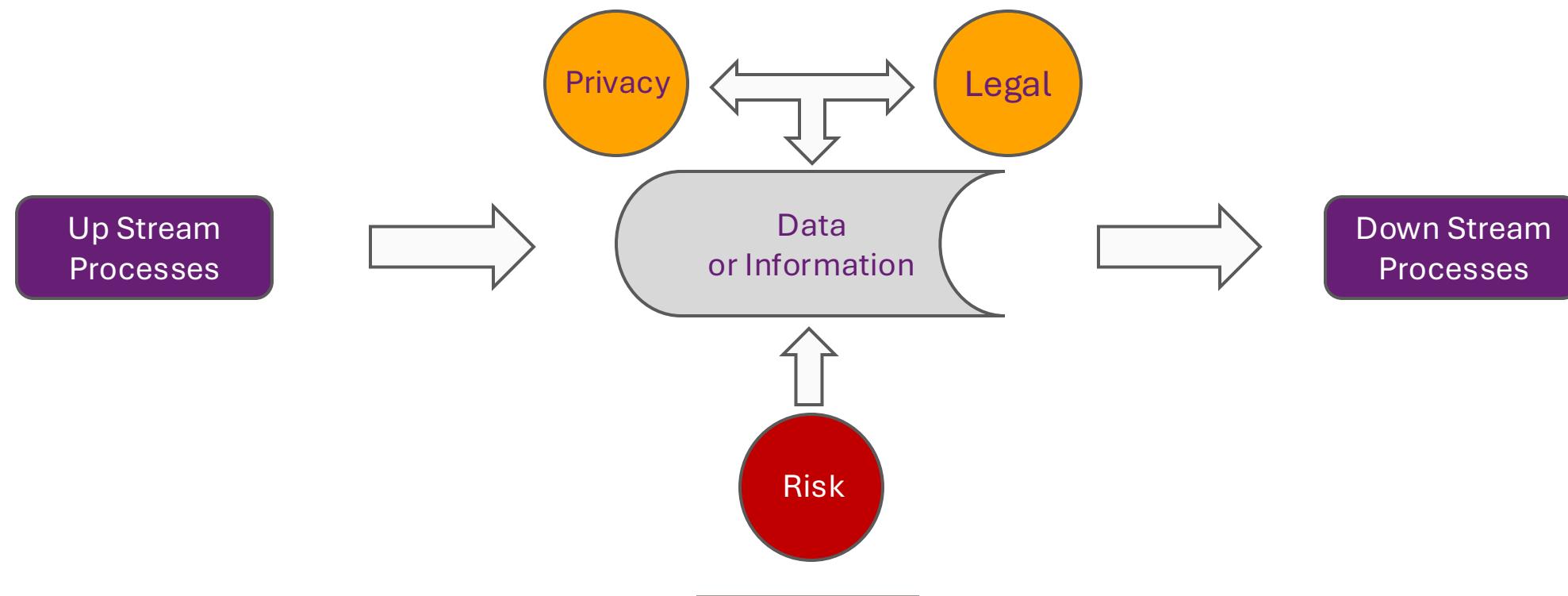
- The right to be forgotten
- Compelled disposition maximums
- Conflicts with retention minimums
- Data dependency conflicts
- Not traditionally covered by the RRS
- When *must* I delete that?

User Poll

How much has privacy or embedded data impacted your ability to implement your retention schedule?

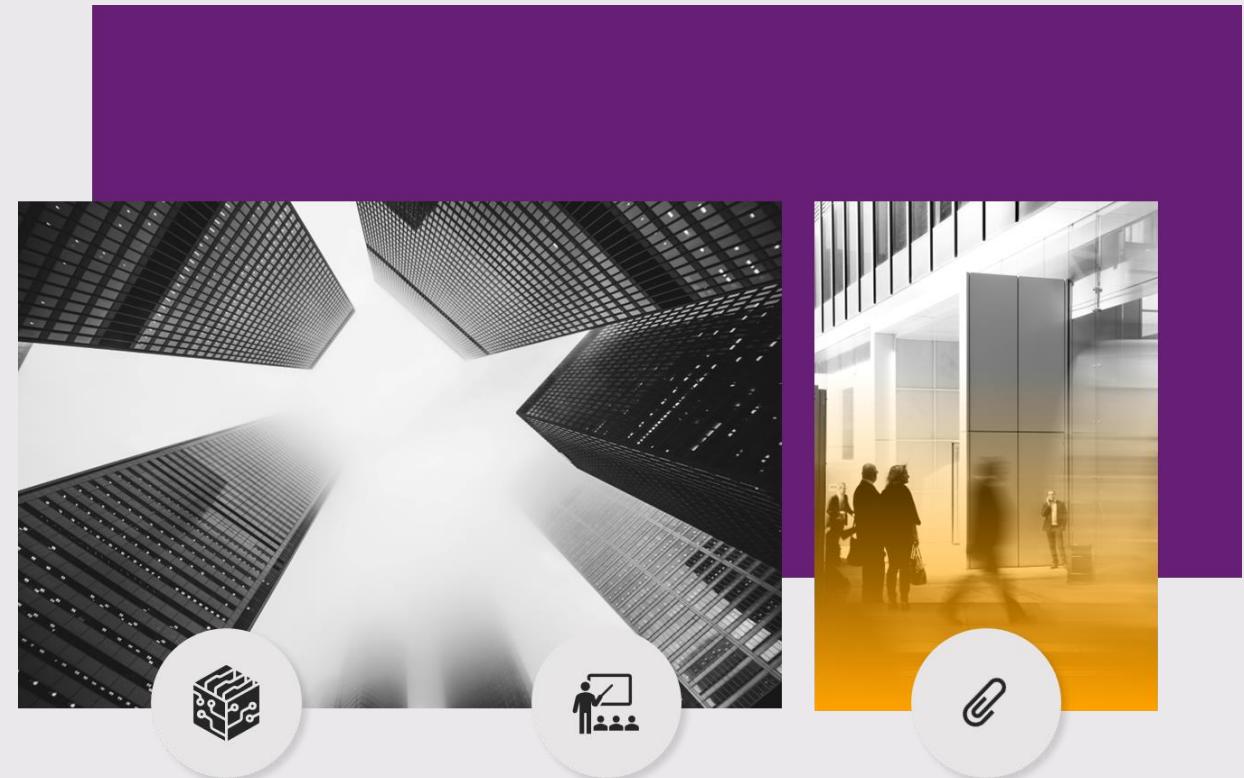
A New Approach: Process Driven Retention

Process-driven Retention Management considers the context of a given piece of information by incorporating upstream and downstream dependencies, along with privacy, legal, and risk concerns when assessing the overall lifecycle.

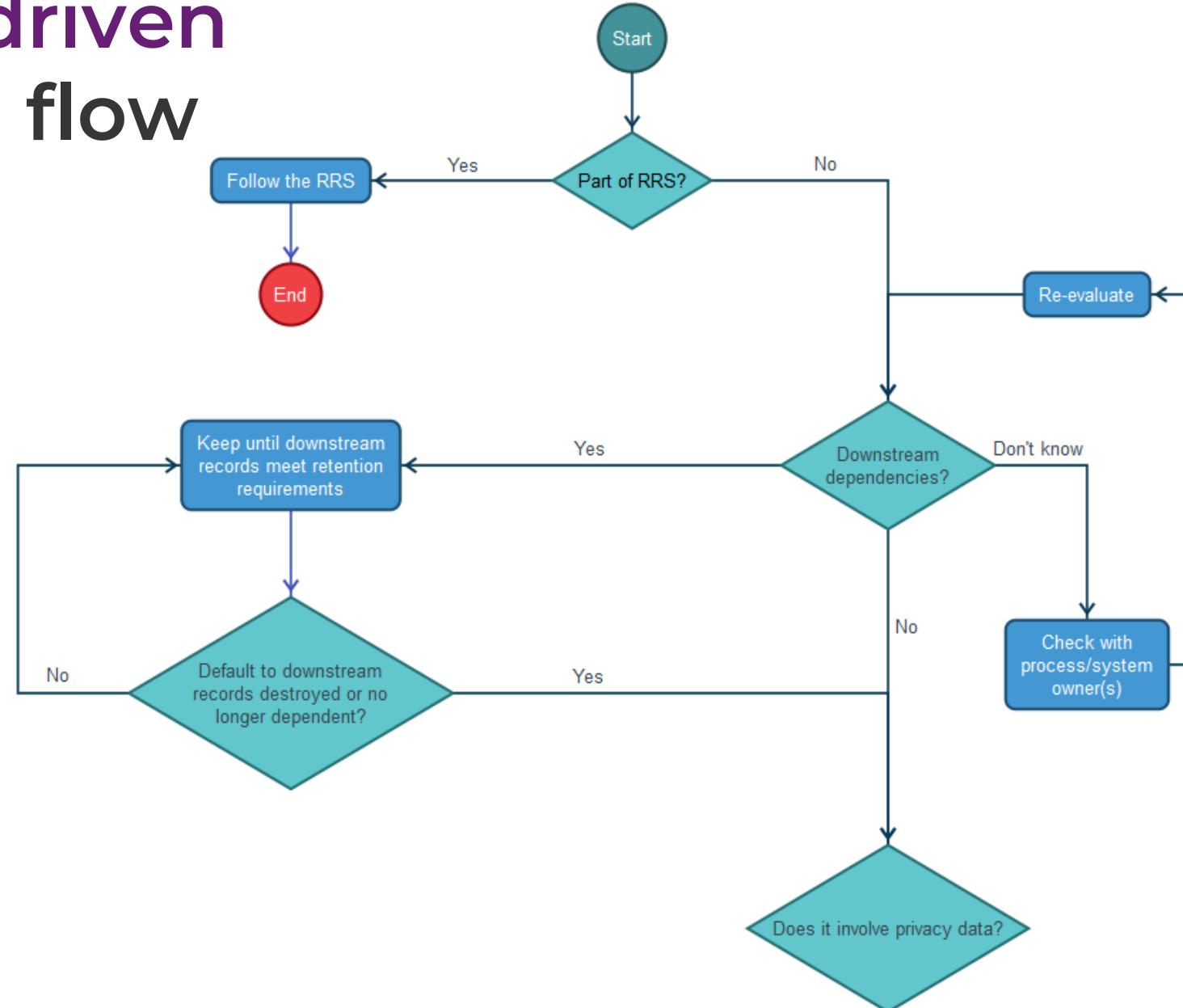


Characteristics of Process Driven Retention

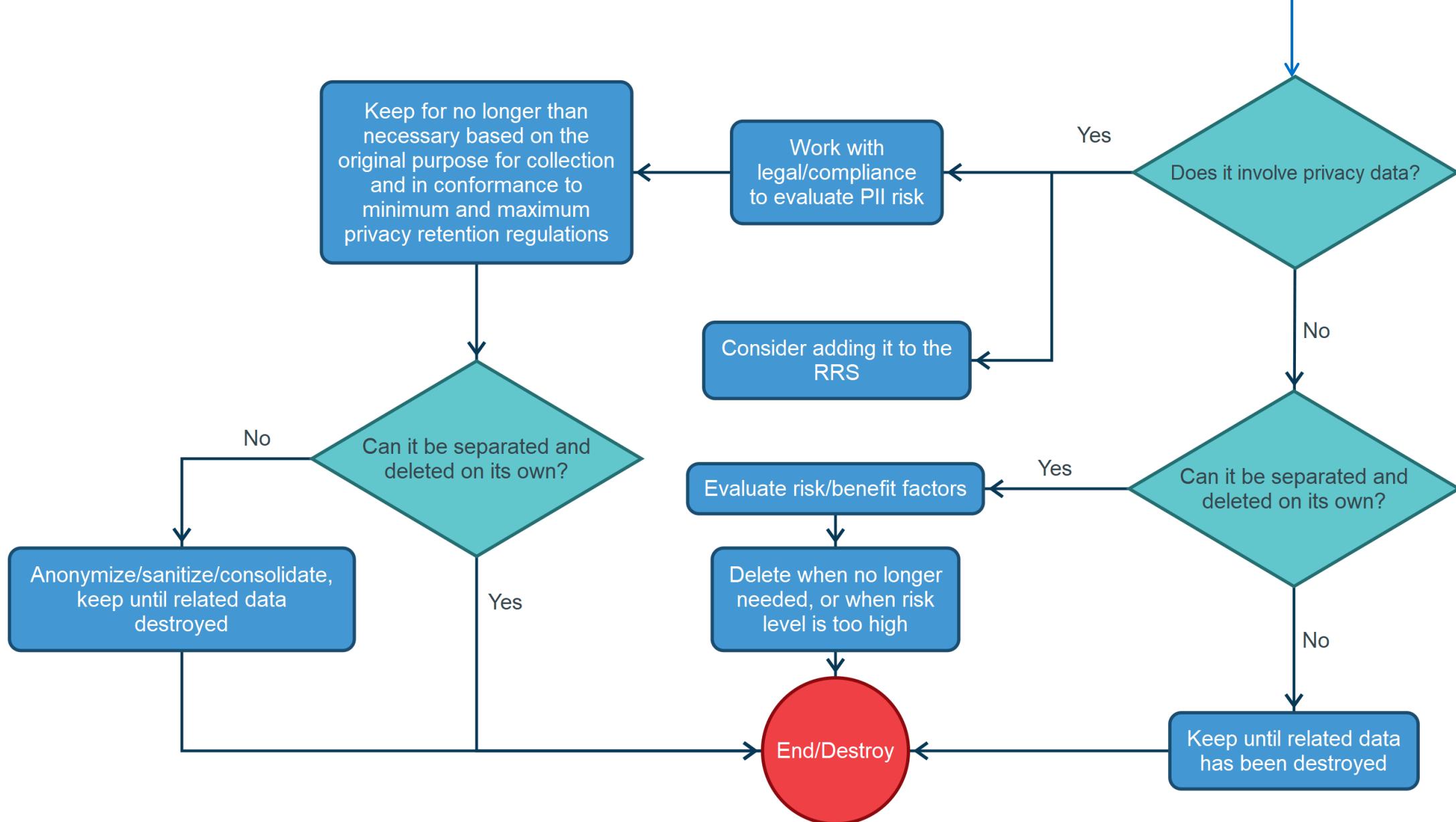
- Process based methodology
- Purpose driven
- Holistic, *fabric* oriented
 - Metadata
 - Privacy
 - Security
 - Risk
- Positional/relational (i.e. GPS)
 - Generators
 - Processors
 - Storers
- Not siloed



Process-driven retention flow



Continued...



Customer Energy Consumption: Example 1

Entity: Electric utility

Data: Hourly energy consumption logs collected from meters

Question: Can you delete this data? When?

Investigative questions

1. What are the record outputs?
2. What are the process considerations?
3. What are the retention considerations?

Customer Energy Consumption: Example 1

Entity: Electric utility

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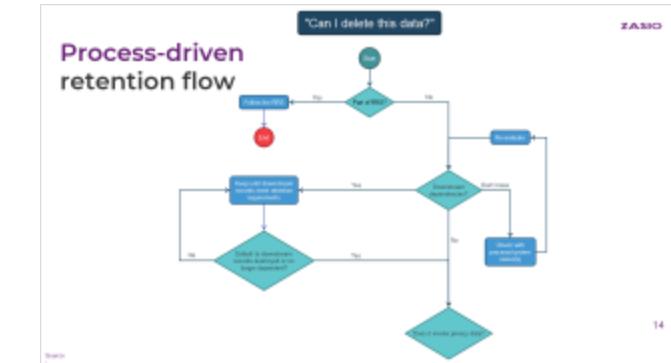
Record outputs

- Billing statements
- Demand/usage/outage reports
- Energy efficiency reports
- Usage forecast reports

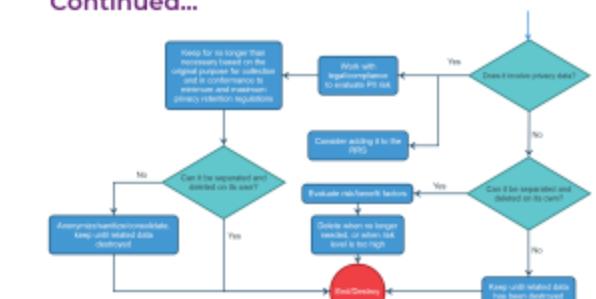
Process considerations

- Sales project management
- Customer success management
- Marketing project management

Retention considerations...



Continued...



User Poll

Which example do you want to go through next?

HR Information System: Example 2

Entity: Internal human resources department

Data: Clock-in/out logs for hourly employees

Question: Can you delete this data? When?

Investigative questions

1. What are the record outputs?
2. What are the process considerations?
3. What are the retention considerations?

HR Information System: Example 2

Entity: Internal human resources department

Data: Clock-in/out logs for hourly employees

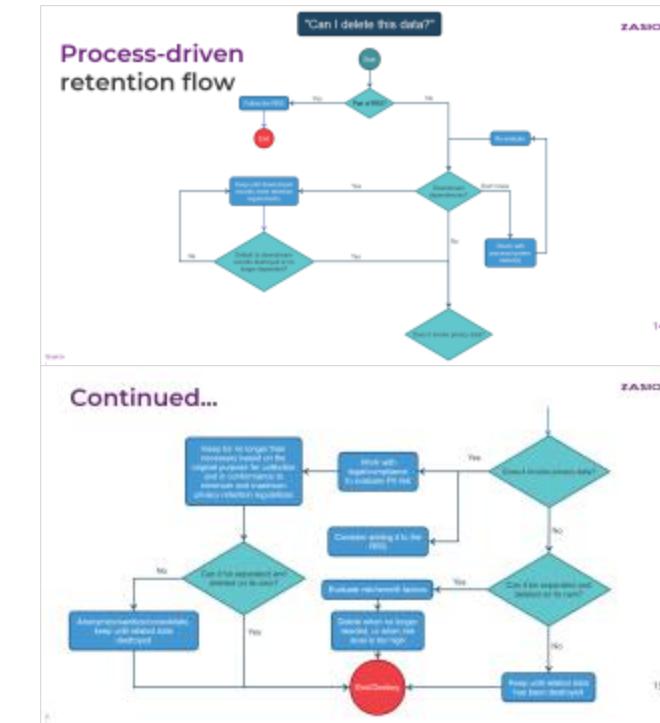
Record outputs

- Timesheets
- Payslips
- Withholding records
- Pension / benefits eligibility

Process considerations

- Accounts payable
- Employee time management
- Payroll and PTO/leave management
- Performance review
- Benefits management

Retention considerations...



Customer Relationship Management Platform: Example 3

Entity: Sales department

Data: Customer email address

Question: Can you delete this data? When?

Investigative questions

1. What are the record outputs?
2. What are the process considerations?
3. What are the retention considerations?

Customer Relationship Management Platform: Example 3

Entity: Sales department

Data: Customer email address

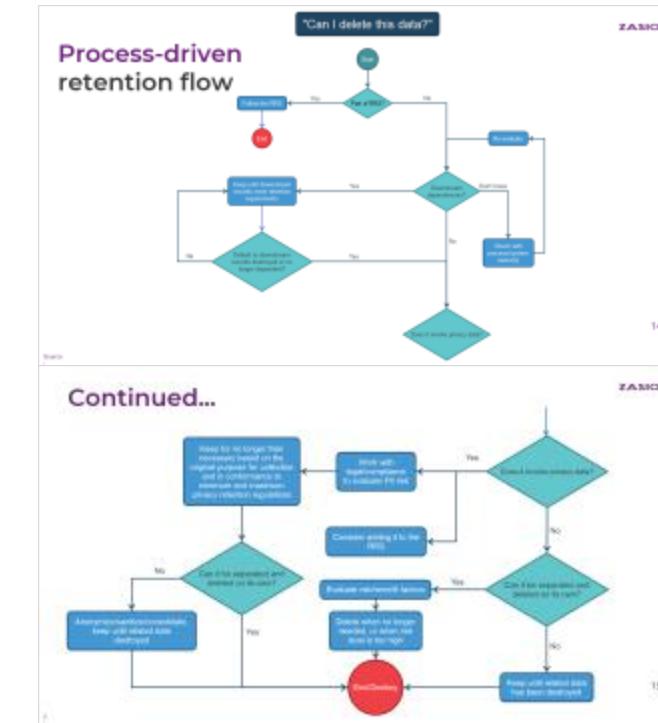
Record outputs

- Sales quote
- Order Summary
- Contract
- Rewenal

Process considerations

- Sales
- Customer account management
- Customer satisfaction
- Legal

Retention considerations...



Implementation



- Foundational change
- Steering committee
 - Interdepartmental
 - Risk analysis
 - Dependency analysis
- Policy changes
- RRS changes
- System/data mapping
- Aggregate data where possible
- System onboarding/offboarding

QUESTIONS?

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THANK YOU!